1 November 2016

1. **Summary by numbers**



15,626

Members to date

7,065 Unique companies to date



41,914

Resources viewed



2.081 **Resources on site**



4,982

204,754

107,217

52.4%

Are unique companies

Action plans created

Visits to the website since the launch

127 Bronze members



123 Silver members



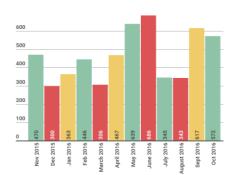
16 Gold members



66%

Unique companies using their Act..







39.28% Bounce Rate

05:45 Average session duration



22,414

Sessions from mobile or tablet devices



2. Key Performance Indicators

	Const	Homes	FM	Infra	Offsite	Entire School	Monthly moveme nt
Active Members	1,496/1,500	500/500	312/500	236/750	355/500	2,192/3,500	+312
Supplier days	2/4	3/4	3/4	2/4	2/4	12/20	+2
No. Attending Supplier days	178/400	220/400	291/400	172/400	188/400	1,049/2,000	+ 188
Workshops	11/15	5/15	7/10	7/12	7/10	37/60	+7
Elearning Downloads		246/650				3,426/1,500	+393
Elearning (new)	0/1	0/2	1/2	0/1	1/1	6/10	+3
Toolbox talks	0/1	0/1	0/1	0/1	n/a	0/4	0
Assessments	403/ 600	104/250	81/250	51/375	59/250	789/1675	+119
Re/assessments	217/200	34/100	12/100	10/100	9/100	281/600	+43

*Please note the table above includes any activities that have taken place at the time of writing the report. The School is continuing to keep on track with the delivery of supplier days and workshops. September saw six workshops delivered and three supplier days and in October there were seven workshops and one supplier day which took place. A further four supplier days will take place in Q3 and 15 workshops are planned.

The Construction School continues to perform well against target for Assessments and selfassessments. With the busy Q3 as well as the impending launch of the One School, there should also be a boost in the figures for the other markets.

3. Supplier Days

Since the last Operations Group meeting there have been a further five Supplier days take place.

The table below shows attendance figures for the last set of supplier days that have taken place:

Date	Sector	Key theme	Location	Attendees
20 th Sept	Infrastructure	Highways	Birmingham	96
28 th Sept	Offsite	RIBA Plan of Work Launch	London	88
30 th Sept	Homes	The performance gap	Chepstow	118
12 th Oct	Construction	Engaging local supply chains in sustainability	Leeds	143
1 st Nov	Homes	Fuel Poverty in Private/ Social Housing	London	74
2 nd Nov	FM	EMCOR Supplier day	Manchester	114

2 of | 12 P a g e s

hilary@supplychainschool.co.uk



A snapshot of the feedback from the events to date is found below:

- 96% rated the event content as "Excellent" or "Good"
- 96% rated the overall event experience as "Excellent" or "Good"
- 94% of the audience would definitely, very likely or had already joined the School.

Below are some comments from the recent supplier days that have taken place:

'This event had more of a focus to the other events, much better structure and I feel it worked.'

'I thought the structure of the day was very good and had the right amount of time on each topic area.'

'Engaging presentations and activities Good net working opportunities.'

'Interaction with people from different organisations and standings/ in the industry.'

The presentations were very good and the Q&A session allowed exploration of key issues

4. Construction School

The Construction School ran a regional supplier day in Leeds on 12th October in Partnership with Construction Housing Yorkshire, using a new format that worked well and was attended by 204 delegates in total. The day consisted of 2 half day identical events, the objective of which was to help School Partners more effectively engage with SMEs across the region, and help link them to support in the region that could help them develop competence and capability in sustainability and management issues. The event was actively supported by nearly all the construction Partners who have a presence in the North East. These Partners worked together prior to the event in developing capability matrix that outlined the procurement requirements for each of the School Partners that was launched at the event.

The day featured plenary sessions top and tailing breakout sessions (covering issues such as delivering apprentices and becoming fit to supply), together with a small exhibition of support organisations alongside, featuring organisations such as CITB, Constructionline, Future Works, Leeds College etc). Feedback from both Partners and attendees was excellent, and all agreed this is a format that the School will be keen to replicate.

The next construction supplier day is in Manchester and will feature speakers from Peel Ports and Aggregate Industries. The last supplier day for this year is on 7th Feb in Glasgow so the School will be looking to engage the School Partners' regional supply chains. All workshops for the year have now been set. The Construction School is also currently working on scoping out an e-learning module on Life Cycle Costing which is expected to be finalised by the end of this year.

1 November 2016



Summary of workshops

#	Date	Торіс	Lead Partner	Location	Attendees
1	22 nd Sept	Wates Supplier Forum	Wates	London	26
2	26 th Oct	ISO 14001	Willmott Dixon	Cobham	Tbc
3	1 st Nov	Sustainable Procurement in Construction	J Coffey	London	26

The following workshops have taken place since the last Operations Group meeting.

5. FM School

The key supplier day the FM Group are planning is now scheduled to take place on the 17th January 2017. Invites for this event are due out imminently. Suppliers are being primarily targeted through a tailored supplier event which will attract senior level representation from c.50 such suppliers. Outcomes sought are to generate more active members of the School by securing the commitment of these important stakeholders and more partners from the Sector to help with the Schools development and exposure going forward.

There will also be a supplier day held by Centrica and Carillion with a view to engaging the supply chain that will be providing FM services as part of the new FM contract Carillion has won in order to support Centrica.

The next leadership meeting will be held on the 9th November and the purpose of this will be to agree the strategic objectives for the sector in the next financial year in order to build them in to the business plan for 2017/18.

Summary of workshops

The following workshops have taken place since the last Operations Group meeting:

#	Date	Торіс	Lead Partner	Location	Attendees
1	12 th Sept	Getting to grips with Social Value	VINCI Facilities	London	21
2	13 th Sept	Getting to grips with Social Value	ENGIE	Harrow	21
3	29 th Sept	Local Procurement & SME's	ENGIE	Wakefield	42
4	4 th Oct	London Responsible Procurement Network	City of London	London	28
4	18 th Oct	Modern Slavery Day	BRE	Watford	56
5	26 th Oct	How the Supply Chain School can help procurement teams drive improved sustainability outcomes	Covance	Wakefield	15

6. Infrastructure School

Since the last ops report we have successfully run a supplier event for Highways England & Kier. This focussed on enabling the supply chain to deliver Highways England's sustainability commitments.

1 November 2016





The School is currently planning two remaining supplier days focusing on the Rail sector and Utilities sector. These will be held in February and March 2017

The next leadership meeting will be held on the 14th November 2017 with the main focus being on the strategic priorities for the business plan in 2017/18.

Summary of workshops

The following workshops have taken place since the last meeting.

#	Date	Торіс	Lead Partner	Location	Attendees
1	19 th Oct	Carbon in Infrastructure	Carillion	Sanbach	11
2	26 th Oct	Modern Slavery	Costain	Coventry	23
3	1 st Nov	Introduction to the Supply Chain School	Laing O'Rourke	London	35

1 November 2016



Materials Group

Since the group was formally launched earlier this year, three leadership group meetings have been held and progress has been promising. The group now has 24 partners and involves clients, contractors and product manufacturers/suppliers. Fundamentally, the group is interested in moving towards a more circular economy. Current priority areas are the development an overarching schematic for the industry to illustrate the journey from basic waste management, through resource efficiency to ultimately arrive at a more circular economy. In parallel with this the group are also focused on developing a product-specific circular economy roadmap on glass to guide best practice with regard to handling at end of life. If successful, the group will then look to develop further product-specific roadmaps going forward. Linked to this is a some work to translate the actions identified in the WRAP Resource Efficiency Action Plans (REAPs) into practical steps that those working throughout the supply chain can take to improve resource efficiency. Again, this will be piloted with 1-2 of the REAPs and taken forward to include all of these if successful. The other major area of discussion is how we can facilitate greater take up of new and innovative products whilst not compromising on risk.

The next meeting is at 1.30pm on 14th November in London. If you are interested in joining the group please contact <u>ian.nicholson@supplychainschool.co.uk</u>

7. Homes School

The first client has joined the Homes School – Taylor Wimpey, and both Notting Hill Housing and Catalyst Housing spoke at the recent London Homes supplier day on 1st November. Catalyst are interested in Partnership opportunities, and follow up meetings will be taking place with Notting Hill.

The Chepstow supplier day focusing on the Performance Gap was a huge success with more than 120 attendees and excellent feedback. The London Homes supplier day took place on 1st November and featured speakers from Catalyst, Notting Hill Housing, Berkeley Group and a Senior Economist from RICS. Key issues that were discussed included offsite manufacturing, the Performance Gap, Modern Slavery and Social Value.

The Homes School is also currently working on developing 2 new e-learning modules as below – these will be completed by 1st January 2017:

- 'What does sustainability mean to me?' which will be targeting people working on site
- 'Groundworks' which will look at the key sustainability issues faced by Groundworks companies, and what they can do differently



1 November 2016

Summary of workshops

The Homes School continues to focus on workshops which have been engaging with the Partners particular supply chain. This has proved to be very effective in terms of driving numbers of self-assessments.

Below is the summary of workshops planned for the Homes market:

#	Date	Partner	Location	Attendees
1	12 th Sept	Barratt	Birmingham	33
3	20 th Oct	Wates	North East	50

8. Offsite School

The RIBA Overlay was unveiled at the Launch event on the 28th September 2016. As a result of this engagement the school is currently in initial discussion with a number of designers about becoming partners to the school.

Currently we have a number of events planned to further develop this area. These include two workshops that will be hosted in Warrington and Birmingham later this month.

At this workshop attendees will hear from clients, contractors and specialist design companies in this area who have embedded DfMA into their processes and have saved project time, money, reduced waste and improved sustainability outcomes as a result of using these techniques. Details are included in the links below:

- ✓ Birmingham: <u>https://www.offsiteschool.com/support/training-workshops/53/introducing-the-newdfma-overlay-to-the-riba-plan-of-work--birmingham/</u>
- ✓ Warrington: <u>https://www.offsiteschool.com/support/training-workshops/51/introducing-the-newdfma-overlay-to-the-riba-plan-of-work--warrington/</u>

In addition to the RIBA works the school are also organising a BIM Digital Library day in Birmingham on the 16th November, providing attendees with an opportunity to understand the benefits associated with BIM and share the most update thinking and best practice.

The last leadership meeting was held on the 25th October and the school is now developing the strategic priorities from the session to build into the business plan for 2017/18.

Summary of workshops

There has been one Offsite School workshop to date, detailed below. The next set of workshops for the Offsite School focus on DfMA and are schedule to take place in November and the new year.:

#	Date	Торіс	Lead Partner	Location	Attendees
1	14 th Sept	Assessing your own leadership and capability performance	n/a	London	8



9. Fairness, Inclusion & Respect (FIR)

The FIR project has grown in the last quarter and has met all of the CECA/CITB requirements set for September 2016. Additionally, since January 2016 there have been 15,122 webpage views and the FIR Twitter account has organically reached 108 followers. There have been over 18 workshops held to date with another two scheduled before the end of the year.

A further two Toolbox Talks on 'Mental Health' and 'FIR Induction' are being developed and due to go live in December. A new E-learning module on 'Flexible Working' is now available to access on our FIR website.

The following workshops have completed and confirmed:

.#	Date	Lead Partner	Attended
1	28 th Jan	Carillion	70
2	1 st	LM Ltd	139
	March		
3	11 th	Skanska	130
	May		
4	1 st June	Laing O'Rourke	20
5	8 th June	BAM Construct (for temp labour agencies)	19
6	14 th	Kilnbridge	25
	June		
7	28 th	Roads Academy (Highways England supply chain)	55
	June		
8	29 th	Balfour Beatty (sohill)	26
	June		
9	29 th	Balfour Beatty	19
	June		
10	15 th July	FIR Ambassador Workshop	31
11	19 th July	Balfour Beatty (FIR & Social Value- Warrington)	31
12	17 th	VGC Group	15
	Aug		
13	1 st Sept	Costain	32

1 November 2016



14	22 nd Sept	CECA	21
14	22 nd Sept	Shropshire Construction Training Group (CTG)	22
15	29 th Sept	Murphys	15
16	October	Osbourne and Network Rail	38
17	26 th Oct	Carillion FIR Ambassador Training	8
18	27 th Oct	Fusion & Morgan Sindall	22

10. Feedback from the Board

At the last Board meeting it was highlighted that there was a £50K shortfall on budgeted revenue. As a result there had been some cost saving discussed under: accreditation; research under the Horizon Group and capitalising on the IT development under the One School Project over two years.

11. Horizon Group

The group has recently awarded grants for 4 research projects which will be undertaken by the Academic Partners over the coming months. They were found to be of interest to both academics and industry partners. The group is continuing to gaining much interest from industry partners and academic institutions. Recently, United Utilities have offered a generous grant to fund research which will be undertaken by the Horizon Group. Academic Partners have all been invited to make a pitch for projects in the December meeting, where a project (or more) will be shortlisted and awarded the sum.

If you are interested in joining this group, please contact mohammad@actionsustainability.com

12. Welsh Leadership Group

The Wales Leadership Group has now met twice with a third meeting to be held on the 11th November (please email Paul Parkinson if you your organisation would like to get involved: <u>Paul@supplychainschool.co.uk</u>).

The group has now developed Terms of Reference and is set to begin to plan its activities throughout the year.

The Neath Port Talbot College (NPTC) board has verbally agreed to help fund the School in Wales for the first year at circa £30k. Some details are yet to be ironed out but we do not see these as significant challenges.

1 November 2016



If you would like to get involved in the Wales Leadership Group please contact Paul Parkinson on 07568 052 780 or Paul@supplychainschool.co.uk

13. New Partners

The School is delighted to welcome **Centrica, Robertson, Osborne** and **Taylor Wimpey** as new Partners to the School.

There are also meetings being held with: Heathrow, Murphy Group, MACE, M&S, Ramboll, Laver, LQ Group, Travis Perkins, Mitsubishi, Vent Axia, Kaefer, Schindler, Euro Bond, Bentley and M&S (construction).

Discussions are continuing with: Swansea University, NPT College, Keepmoat, Crest Nicholson, ISTA, GCL, Anglian Water, Volker Wessells, North Midland Construction, BASF, Catalyst Housing, SSE, Bellway, Yorkshire Water, Carey Group, Keltbray, Colas, Welsh Water, Severn Trent Water.

Meetings are in the diary for Bouygues E&S, Calford Seaden, Telford Homes, HoareLea.

Should you have any suggestions for new Partners please call or email Paul Parkinson on: 07568 052 780 or Paul@supplychainschool.co.uk

14. Toolbox talks

All toolbox talks are in development now.

In relation to the FIR Toolbox Talks, Liz Holford has reviewed the scripts and concept boards with the Peer group and the content has now been finalised. The animation work is now underway.

The initial scripts and concepts for the remaining four have been reviewed by the Leadership groups in September and feedback has been provided to Casual Films. These Toolbox Talks are:

- ✓ Energy reduction for Site Operatives
- ✓ Waste Reduction for Site Operatives
- ✓ Sustainability Induction for Non-Site Staff
- ✓ Modern Slavery Spotting the signs

Casual film are now developing the final scripts and putting together the storyboards for final approval before we go into the production of the animation.



15. Special Interest Groups

15.1 Apprenticeship Levy Special Interest Group

The apprenticeship SIG is in the process of organising workshops to gather data and feedback regarding the ramifications of the Apprenticeship Levy for SME's. These will be happening in January and February.

We are currently looking for locations that can hold up to 20 people in the following areas:

- 1) London
- 2) Manchester/Liverpool
- 3) Leeds or North East
- 4) Bristol or South East

The aim of these workshops is to provide the members with an overview of the Apprenticeship Levy and how it affects them and then to get an overview of the issues, challenges and areas guidance and advice is required.

The draft agenda for these sessions will include interactive sessions covering the following topics:

- Challenges & Opportunities in delivering apprenticeship reforms
 - o What will the individual companies do differently
 - What does good look like and what support do they need to get there

Dates have been set for the remaining meetings up until the end of March 2017.

15.2 BIM

The Terms of Reference have been amended to indicate that member's scores will be kept anonymous (in line with the School's ethos). Partners will however be able to view aggregated scores.

The competency matrix is still in development and is going through a thorough review to ensure Partners are comfortable with it. The group is currently reviewing the Process and Technology section through working groups with other Partners.

The Matrix will be 'road tested' at Offsite Supplier Day on 16th November and feedback will then be presented at the next BIM meeting. The matrix is also going to be presented at the FM leadership group meeting on 9th November for feedback from an FM perspective.

The next BIM meeting is 22nd November (2-5pm) at our offices in Angel Square.

1 November 2016



16. PR, Marketing & Communications

This year there has also been a focus on selecting particular trade shows to exhibit at as part of making the industry aware of the School brand as well as reinforcing the brand to those already aware of the School.

Toby Bowers has been in discussion with London Build, Scotland Build and Construction Week to establish and build relationships. As a result the School has been able to exhibit at London Build which was very successful in terms of footfall (over 12,000 visitors across the two days) and the stand was very busy. The School also had four speaking slots which were run by Shaun McCarty, Bill Marshall and Alex Giles. London Build took place in October.

Scotland Build is taking place in November and Ian Heptonstall will be speaking across the two days. Paul Parkinson is also attending the event and will use it as a platform to start establishing relationships in Scotland as per the business plan.

Discussions are still taking place with Construction Week and the School hopes to have a presence next year. The Offsite School exhibited at the Offsite Construction Show for the second year running to reinforce the brand there.

The School has now reached 3,000 twitter followers which is reward for the increase in social media activity. There has been a lot of member and user communications over the past couple of months in the form of newsletters, links to various school resources as well as publicising our workshops. Open rates remain high and un-subscribes low. Feedback has continued to be very positive and currently we are 70% above our active unique companies from 2015/16.

A key highlight for the School has been winning the Best Practice Initiative award at the British Construction Industry Awards. The Offsite School won highly commended award for 'Offsite professional of the year'. At the BIFM Awards, the Supply Chain School won highly commended for 'Impact on Sustainability'.

The School has been in the press with articles featured on the DfMA overlay to the RIBA Plan of Works. There was also press interest in our Modern Slavery Act Survey piece which has been picked up by a number of leading industry publications.

End.