

Challenges:

Having recently merged from 350 individual franchises into one corporate structure meant that Rexel had a big challenge around pulling together all data from across the Group and setting baselines for each branch. Previously, each branch used to actively compete against each other and a big “change in thinking” was required.

Sustainability and the responsibility for this rests with the HSE team, all of whom were relatively new to the business. The Group newly acquired a variety of ISO statuses including ISO 18000, ISO 9000 and ISO 14000.

Key challenges for Rexel include: fleet efficiencies, carbon and resource efficiency, carbon footprinting, waste, whole life costing and traceability / supply chain mapping.

Impact:

- **Inclusive culture:** Discussing industry examples during School Supplier Days has encouraged Rexel to look at creating an inclusive culture internally; forming deeper bonds between previous franchises and changing behaviours.
- **Implementing change:** Rexel have found that discussing the sustainability topics covered within the School has encouraged people to open their minds and made implementing change much easier.
- **Best practise learning:** Attending School events has allowed Rexel to learn about and understand several examples of industry best practise; from their clients and colleagues.
- **Company wide knowledge:** A variety of colleagues worked together to complete the self-assessment to ensure that the full spectrum of the Group was represented in their answers. Resources were then applicable to all and were able to be used to drive improvement.

Value gained:

- **Flexible learning:** With so many moving parts, Rexel found the free availability of the School’s resources to allow colleagues from across the Group to benefit from them.
- **Competitive advantage:** As a Gold member Rexel can demonstrate to their clients that they are contributing to the future of industry, making them more likely to win work.
- **Enhanced learning:** on topical issues such as whole life costing and modern slavery
- **Accessible learning:** Rexel found the School’s resources to be very easily accessible, without excessive use of jargon. This made it easy for the information to be disseminated down to colleagues across the Group and was particularly of benefit to the bid teams.

Fact box



Company

Rexel

Employees

< 3,000

HQ

Birmingham, UK

Website

www.rexel.co.uk

Main contacts

Andrew Copland

Services

Electrical trade wholesale

About

A Group company, **Rexel** are fundamentally owned by a French business and consist of companies formerly known as Newey & Eyre, WF Senate, Wilts, Ross Electrical, Dunlop & Hamilton or Parker Merchanting.

With around 350 branches across the UK, Rexel have full UK coverage and employ over 27,000 people worldwide, 3,000 of which are based in the UK.

Rexel’s clients are predominantly the School’s key Partners who utilise electrical products for the construction industry. They also provide key elements to the FM industry such as; heavy manufacturing, car production, industrial, food and beverage, plant facilities and manufacturing products.