

19th May 2020

Supply Chain Sustainability School Covid-19 Crisis Plans

Dear Member,

We need to advise you of our plans for the School to continue to thrive through the Covid 19 crisis and beyond.

Is there an appetite to learn?

All the evidence to date suggests the appetite for learning is greater than ever. The number of active companies in April 2020 is similar to the corresponding period last year, access to e-learning is **up 278%** and use of other resources **up 10%**. Our “**Lockdown learning**” programme has proved popular with 583 learners attending 26 virtual sessions in the period 25th March to 5th May 2020. This is a **significant increase** in numbers compared to the corresponding period last year. We have **invested in training** for 33 of our staff and associate trainers in virtual facilitation and training and in the web platforms to enable us to deliver interactive learning experiences.

Funding from Partners

In a normal year we expect 2-3 partners to leave the School but for 2020/21 we assumed a **20% reduction in Partner contributions** due to some Partners being unable to renew their annual contributions. We also suspended the planned 5% increase in Partner contributions to help recover the significant investment in our new web platform. Based on these assumptions, the business plan presented to our AGM on 27th March 2020 assumed an **income of circa £2.1M**.

Funding from CITB

On 13th May 2020 we were advised formally by CITB that all our funded projects were to be **suspended with immediate effect**. It is not clear how long the suspension will last or if these projects will ever be reinstated. We continue to engage CITB, but we expect no additional revenue until April 2021.

Net impact on business plan

Based on feedback from CITB and the evidence of partner renewals in April/May, we now anticipate revenue for FY 2020/21 to be **£1.39M**, a **37% reduction** on our assumptions in March. Our School Board approved a new plan on 14th May 2020 where we identified appropriate savings, yet still managed to keep our excellent team all fully focused on delivering online training of the highest possible quality.

With demand for learning higher than in previous years, we are aiming to reach more people and deliver more learning sessions and resources through www.supplychainschool.co.uk. We have the full support of the Board to continue pursue **our vision** to be

“The world class collaboration enabling a sustainable built environment”.

How you can help

1. **Consider joining as a Partner.** We can demonstrate that the School offers great value and there may be no time like the present to make the investment
2. **Encourage your people and suppliers to learn.** The School offers high quality, free learning resources, we will continue to develop new resources as we Build Back Better after the Covid crisis
3. **Consider sponsoring some of our projects.** We will be packaging some of our projects and seek financial support to continue them. Please consider these offers positively
4. **Communicate your support for the School.** Please use your social media and other communication platforms to give voice to your support for the School

We believe there has never been a more important time to build capacity in our sector and we thank you for your continued support.

Yours faithfully,



Ian Heptonstall

Director



Shaun McCarthy

Chair

Supply Chain Sustainability School
C/o Action Sustainability (Trading) Limited
2 Angel Square, London EC1V 1NY
United Kingdom

+44 (0) 207 697 1977
—
info@supplychainschool.co.uk

Action Sustainability (Trading) Limited delivers the Supply Chain Sustainability School and is registered with Companies House, England and Wales, company number: 7275849