

Member Case Study: **Excelsior Panelling Systems**

Challenges:

The biggest challenge Excelsior face around sustainability is safe and sustainable disposal of waste. They currently convert a lot of wood waste to fuel using a BIOMASS boiler but still have high levels of general waste



(waste that cannot be burned in the BIOMASS boiler).

At present they are researching waste disposal alternatives with a target to recycle or re-use a greater proportion of the waste produced.

Impact:

Since attending their first supplier day in 2016, Excelsior have continued to engage with the School through completing company and individual assessments, attending training and accessing resources:

- Upskilling internal colleagues: Through accessing resources, including elearning modules, the team at Excelsior have upskilled themselves on various sustainability topics, including waste. The search function on the resource library helps them to easily access the resources that are useful to their business and job roles.
- Benchmarking knowledge: Excelsior have completed several assessments both as individuals and a company. The process was straight forward, and the dedicated action plans created as a result helped them understand where to focus their learning.

Value gained:

Excelsior Panelling Systems have gained value from being a Supply Chain Sustainability School member through:

- **Increased competitive advantage:** Engagement with the School shows clients, who recognise the School, that Excelsior are committed to learning about how to operate in a sustainable matter, which improves their competitive advantage.
- PR opportunities: As the majority of main contractors are Partners of the School, School membership is a good PR opportunity to advertise and demonstrate the company's commitment to sustainability.

Future proofing:

Fact box



Company

Excelsior Panelling Systems

Turnover

> £8.5 million

Website

www.excelsior-cubicles.co.uk

Main contact

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Services

Manufacture and installation of bespoke washroom cubicles, panelling systems and vanity units in construction.

About

Based in the West Midlands, Excelsior has been trading for 40 years and has a combined office and manufacturing space of over 30,000 sq.ft.

An ambitious SME, employing 50 staff they offer solutions for all sectors, working predominately in Education, Leisure, Commercial, Retail & Healthcare.



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It could be useful to have some functionality on the website where an employee could register interest in a particular area of sustainability e.g. waste and then be given E-Learning or website link suggestions based on their areas of interest.

