

# Supply Chain Improvement Programs

Performance Through Procurement

Co-funded by our industry partners and: Citb

Course developed by:

SCHOLL

With part funding from:



In collaboration with:



# Based on content from:



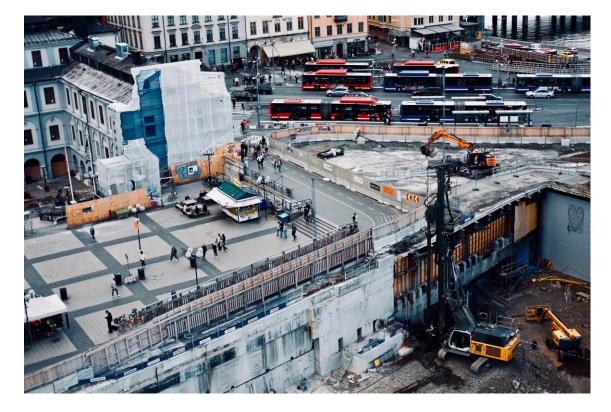
# Accreditations:





- The Construction industry has been challenged by Government to make a step change in productivity. The Farmer report "Modernise or die" sets out the shortcomings of the sector as has the Egan and Latham reports before it. The imperative to change is compelling.
- The tragic case of the Grenfell disaster and the resulting report from Dame Judith Hackett sets out the case for improved skills in all areas but procurement is pivotal to ensuring such a tragedy is not repeated.
- In an industry that relies on a complex and multi-tiered supply chain, the need to develop the procurement skills necessary to deliver this change is critical.

# Better Procurement = Better Productivity and Value





- Performance through Procurement will significantly increase the quality of procurement training materials and will use these to deliver training that will improve procurement approaches across the housing, infrastructure and local authorities supply chains.
- Working with the CITB, CIPS, Kings College London and the Institute for Collaborative working and with the support of numerous industry contractors and suppliers, the Supply Chain School has developed a suite of learning material, an online self-assessment competency tool and a simple performance data tool.
- Between May 2021 and March 2023, we will use these resources and offer free consultancy services to 10 partners are looking to improve procurement and evidence better productivity and value.





- The programme is delivered through the multi-award winning www.supplychainschool.co.uk cloud based learning platform.
- The programme has 2 elements:
  - Provide resources, e-learning and training that is free to access to members and partners via the school.
  - <u>Procurement | Supply Chain Sustainability</u> School (supplychainschool.co.uk)
  - Working with 11 partner organisations to deliver Supply Chain Improvement Projects

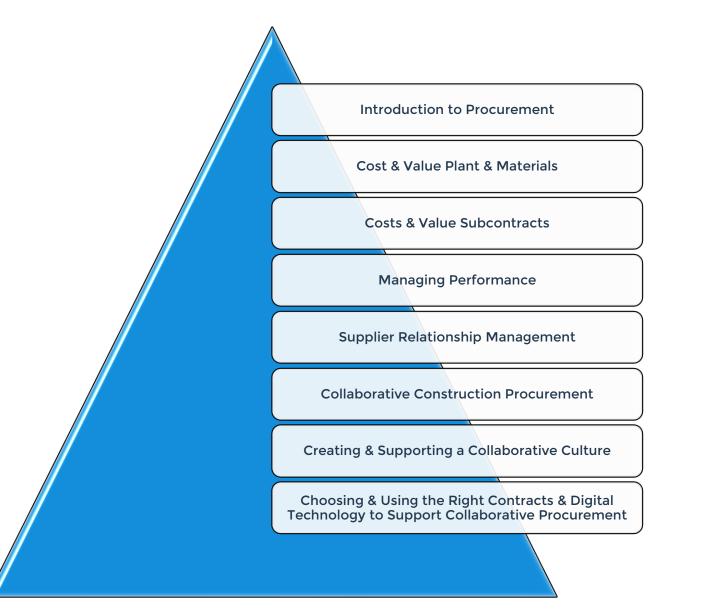




# • Element 1:

- Unlimited free to access online resources:
- A personal online training needs assessment enabling people to self-assess their procurement competence and access an action plan from 100+ resources in our knowledge library
- A company-based assessment based on an online maturity matrix, enabling businesses to plan their procurement training
- 8 e-learning modules at all levels of competence from beginner to leader
- A programme of virtual events for 2 years comprising conferences, lunch and learn sessions and interactive workshops
- Access to over 100 procurement learning resources





## **Workshops**



#### SUSTAINABLE PROCUREMENT

#### VIRTUAL: Introduction to Procurement

#### EVENT OR WORKSHOP

Procurement has always been an important discipline within any construction and facilities project. However, with increasing emphasis on supply chain transparency, achieving value for money and supply chain resilience, there has never been a better time to understand the true impact of procurement and how your organisation can benefit from improved ...



#### 55 WORKPLACE ORGANISATION

#### VIRTUAL: Achieving value through materials procurement

#### EVENT OR WORKSHOP

Stock management, waste minimisation, embodied carbon, supply chain resilience, human rights and labour conditions, logistics and project efficiencies. These are a few of the considerations that contribute to effective and efficient materials procurement and help define what is meant by value. The role of procurement is fundamental to facilitating value ...



#### PROCUREMENT FOR PROFESSIONALS

#### VIRTUAL: Achieving Value through Plant Procurement

#### EVENT OR WORKSHOP

Vehicle optimisation, fuel consumption, air quality targets, driver competency logistics and project efficiencies. These are a few of the considerations that contribute to effective and efficient plant procurement and help define what is meant by value. The role of procurement is fundamental to facilitating value creation and meeting project needs.



VIRTUAL: Achieving Value Through

The reliance on subcontracts in construction and facilities

management brings flexibility but also inherent risk. Good

subcontracting arrangements will allow any organisation to

for collaboration and build a transparent and resilient supply

Subcontract Procurement

EVENT OR WORKSHOP

chain

#### PROCUREMENT FOR PROFESSIONALS

#### VIRTUAL: Performance Management Through Procurement

#### EVENT OR WORKSHOP

Identifying needs, understanding the market, and bringing this together in contractual form is time consuming and essential. However, effort is wasted if the contract is then not managed maximise its opportunity for value creation, harness opportunities effectively. Opportunities for innovation and continuous improvement are also lost if performance is not managed.



#### PROCUREMENT FOR PROFESSIONALS

#### VIRTUAL: Supplier Relationship Management through Procurement

#### EVENT OR WORKSHOP

With value creation, efficiencies and innovation driven through supplier relationships, good procurement should ensure that time and consideration are given to this element of the process within any organisation. This workshop has been designed to provide participants with an insight into how to work collaboratively with a supplier or group of suppliers ...

# Collaboration Coming Soon



# Element 2:

- Support for 11 supply chain improvement programmes, free to school partners who successfully apply:
  - Analysis of project risks and opportunities
  - Learning pathway for the team bespoke to the project
  - 5 project specific virtual workshops
  - 20 days of consultancy support
  - Access to a cloud-based performance tool to demonstrate improved productivity and value
  - Access to online training needs assessment, learning management system and individual training data





Projects/organisations or who are successful in becoming Supply Chain Improvement Programs will benefit from:

- Improved productivity through better collaborative working
- Cost savings through improved procurement skills down the value chain
- Time savings through fewer changes and delays through contractual or communication issues
- Quality improvements through fewer incidents of rework and snags
- Evidence of improved performance down the value chain through use of the cloudbased application
- A better trained team for the next project





### The Supply Chain Improvement Programme Journey

# Understanding the current relationships

Workshop(s) or interviews to evaluate the project/framework objectives, contracts, values, risks and opportunities

### Training needs analysis

Competence self-assessment and action plan for key project people and supply chain personnel

## **Programme delivery** Delivering against the action

plan

# Establishing performance tool

Developing key metrics, indicators and targets. Training users and suppliers

Developing an

action plan

Action plan to deliver the

goals with key roles and

responsibilities and scope for

consultancy support

### **Periodic review**

Review performance data and learning management system. Corrective action if required

# **Closeout review**

Review final outcomes and lessons learned

This is a typical example. Each programme will have a bespoke plan.

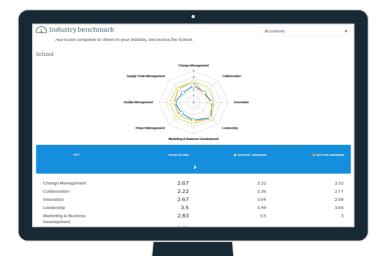
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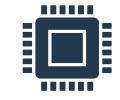
Draft case study highlighting achievements and lessons learned

Case study

# Identifying opportunities

Developing a prioritised action plan highlighting key opportunities and goals for improvement Procurement Maturity Matrix – Understanding your Organisation's Procurement Maturity and that of your Supply Chains





Our programme will provide you with a cloud-based tool with which you can assess your own organisation's procurement maturity and over time benchmark against aggregated data of others in your sector and the wider industry.



Once you have

completed your

own assessment.

you can then provide the tool for

your own suppliers

and indeed your

customers. to

understand where

they sit on the

digital adoption

curve.



By completing the assessment you'll receive a gap analysis and a tailored learning action plan linking you to the Supply Chain School's comprehensive learning library. SCH OIL

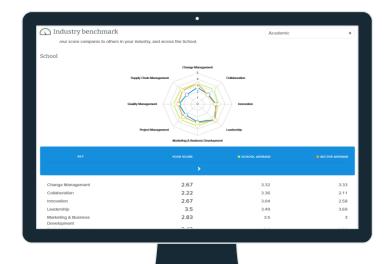
## Training Needs Analysis – Understanding Your Individual Procurement Skills



After completing the assessment, you and your colleagues will receive a gap analysis and a tailored learning action plan linking you to the Supply Chain School's comprehensive learning library.



Our programme will provide you and your colleagues with a cloud-based assessment tool and learning management system that will enable you all to assess your personal procurement skills and, over time, benchmark against aggregated data of others in your sector and the wider





Our programme will provide you with a cloud-based tool with which you can measure the performance of all the participants in your project close to real time to enable you to identify problems early and recognise the success of your performance improvement objectives.

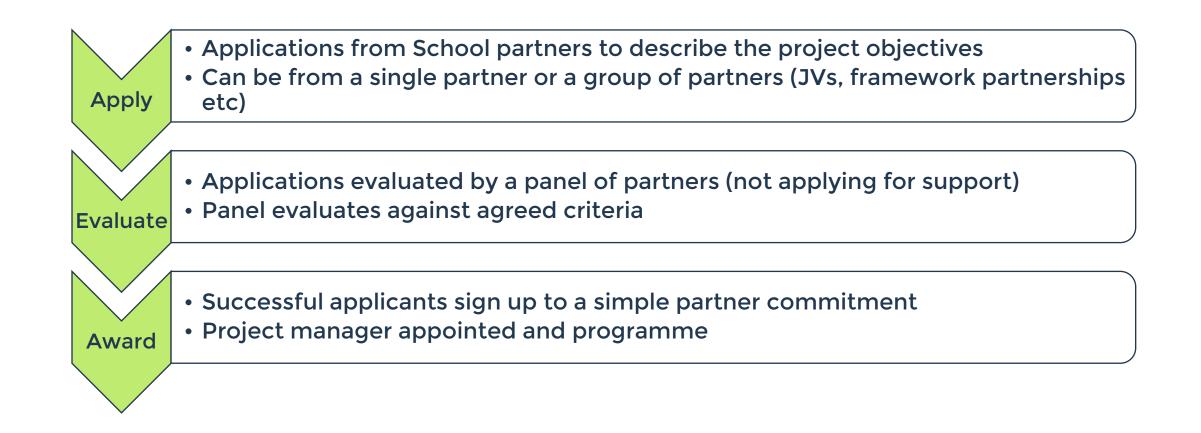
The tool enables regular reporting of metrics and indicators related to environment, productivity, safety, quality and financial performance and enables effective management through RAG dashboards and smart graphs.





- Your organisation must be a partner in the Supply Chain School and commit to remaining a partner for the duration of the programme
- You may apply as a single partner or a group of partners operating as a JV or other collaborative arrangement such as a framework
- The programme must be able to demonstrate tangible benefits before March 2023
- The programme can apply to a project, a work package within a large project or a range of projects delivered through a framework
- Your application must be supported by a senior executive who is committed to participate in periodic reviews and to actively oversee the project
- Nominated members of your team must commit to participating in the recommended learning pathway
- You must commit to using the cloud based performance tool to monitor and manage project performance outcomes
- You must commit to contributing to a case study to describe the outomes and challenges related to your project





**Next Steps** 



To apply for a Supply Chain Improvement Programme contact:
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