

SUPPLY CHAIN SUSTAINABILITY



Supply Chain Improvement Programme

*Better procurement = better productivity and value
An offer to partners and their supply chains*

The Challenge

- There is increasing Government Scrutiny on Construction Procurement
- [Modernise or Die Report](#) identifies procurement as key to transformation
- Grenfell Investigation calls for improved procurement competency and supply chain transparency
- Construction is plagued by complex supply chains and poor relationships
- Increasing need for procurement to deliver value
- There is a ***basic*** understanding that better procurement leads to better productivity and increased value

Performance through Procurement

- **Performance through Procurement** will significantly increase the quality of procurement training materials and will use these to deliver training that will improve procurement approaches across the construction, housing, infrastructure and local authorities supply chains.
- Working with our partners and with the support of numerous industry contractors and suppliers, the Supply Chain School has developed a suite of learning material, an online self-assessment competency tool and a simple performance data tool.
- As part of this project, we will support companies to deliver £5million savings over the next 12 months

We are able to offer 10 selected Partners up to 20 days of consultancy time including 5 workshops per programme.

The programme has 2 options:

Learning Journey: Working with a cohort of 15-20 procurement and commercial professionals to improve skills and implement the learning

Diagnostic Journey: Working with groups of buying supplying organisations to understand how productivity can be improved through better relationships

Click images below to learn more ...



In accordance with the School values, this work is offered free of charge. We ask you to invest your time.



Learning Journey

Learning Journey Overview

- **What** - A collective learning journey with consultancy support to implement lessons learned. This also includes 5 workshops. Standardised training pathway to support your upskilling of anyone involved in the procurement process. Access to a cloud-based performance tool to demonstrate improved value. Access to online training needs assessment, learning management system and individual training data
- **Why** - Our objective is to improve productivity through procurement. We will expect participants to record financial savings supported by our free software
- **Who** - This programme is recommended for your procurement teams and/or a cohort of buying and supplying organisations working together on a framework or project

HOW - PROCUREMENT LEARNING JOURNEY



END OF PROCUREMENT LEARNING JOURNEY



A) COMMITMENT:

Time:

- Single point of contact to co-ordinate the project
- Partake in a series of collaborative workshops for the organizations to work together and drive performance improvements

Sponsorship:

- Executive sponsor to commit your business to action and support the programme

B) DELIVERY:

Engagement:

- Experts and stakeholders to engage in supplier performance improvement activities to ensure success. For example, Procurement, Commercial, Project Management, Design, Quality Assurance, Health & Safety, Engineering and Sustainability teams.
- Partake in a quarterly performance review and a 360 discussion between your organization and other organizations participating in the SCIP.

Execution:

- Execute a corrective action plan(s) based on the learning journey
- Identify and remove barriers and constraints to improvement
- Revise and refine supplier performance improvement processes where required
- Demonstrate tangible savings by recording data and evidence of improvements
- Share lessons learned collaboratively for the benefit of all School partners

The Scope – what is NOT included

Bespoke, Additional days, additional workshops

- Additional days, workshops charged at consultancy day rates
- Workshops tailored to the programme
- Additional, bespoke delivery of material, workshops commissioned on request are chargeable

Diagnostic Journey

- **What** - A diagnostic journey tailored to your key supply chain challenges, up to 20 days consultancy support, including 1:1 meetings on specific procurement issues. This also includes a minimum of 5 workshops. Access to a cloud-based performance tool to demonstrate improved value. Access to online training needs assessment, learning management system and individual training data
- **Why** - Our objective is to improve productivity through procurement. We will expect participants to record financial savings supported by our free software
- **Who** - This programme is recommended for a cohort of buying and supplying organisations working together on a framework or project

HOW PROCUREMENT DIAGNOSTIC JOURNEY



Input Required

A) COMMITMENT:

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- Partake in a series of collaborative workshops for the organizations to work together and drive performance improvements

Sponsorship:

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B) DELIVERY:

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The Scope – what is included

- Review **the procurement requirements**, scope and programme
 - understand timescales,
 - associated risk and opportunity
 - objectives to be achieved
- Review **programme values**, collaborative behaviours. procurement mechanisms and documents, potential opportunities and barriers
 - aim to identify opportunities to improve productivity
 - deliver measurable value through best-in-class procurement
- **Training needs analysis** (TNA) or diagnostic journey, if required, for the team
 - School topics
 - training workshops can be conducted to upskill
 - Learning pathway or action plan for the team bespoke to the project
- Conduct **workshops** with the team and the suppliers
 - to baseline current capabilities, performance and issues
 - jointly agreeing the focus areas for improvement and the associated timescales

The Scope – what is NOT included

Delivery of the programme

- Carried out by project team
- The School will guide and advise, facilitate

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