

The Supplier Development System

Driving alignment, collaboration and
leadership across the supply chain

7 July 2023

Agenda

Andrew Wilson – Supply Chain School

- Welcome & Introduction

Ghaith Al-Werikat – Senior Supplier Development Manager - National Highways

- The SDS and developing the National Highways supply chain

Tim Jordan, Project Delivery Lead – Balfour Beatty

- Main contractor collaboration to develop a shared supplier chain

Faye Hodgkinson, Supply Chain Lead – Galliford Try

- Importance of improving supply chain performance and impact on Galliford Try

Andrew Wilson – Supply Chain School

- Demonstrating the Supplier Development System: how to access and use the Supply Chain School Learning Pathway

Q&A



Ghaith Al-Werikat

Senior Supply Chain Development Manager
National Highways

Supplier Development System

A consistent methodology for highways supplier development

Key Points:

- Consistent development approach across the sector
- Set at scalable levels suitable all companies i.e. SMEs, New Suppliers and large suppliers aimed at aligning to National Highways key strategic themes.
- Builds in mentoring & routes to develop both maturity & capability
- Shaped, developed and tested with the sector
- Launched in Oct 21 - content is continuing to evolve and support supply chain communities.
- Learning & Development is available via National Highways & www.SupplyChainSchool.co.uk
- Developing rollout programme with a group of contractors to increase awareness & engagement
- Free online tool accessible by all suppliers, [available here](#)

Leading to our vision of...

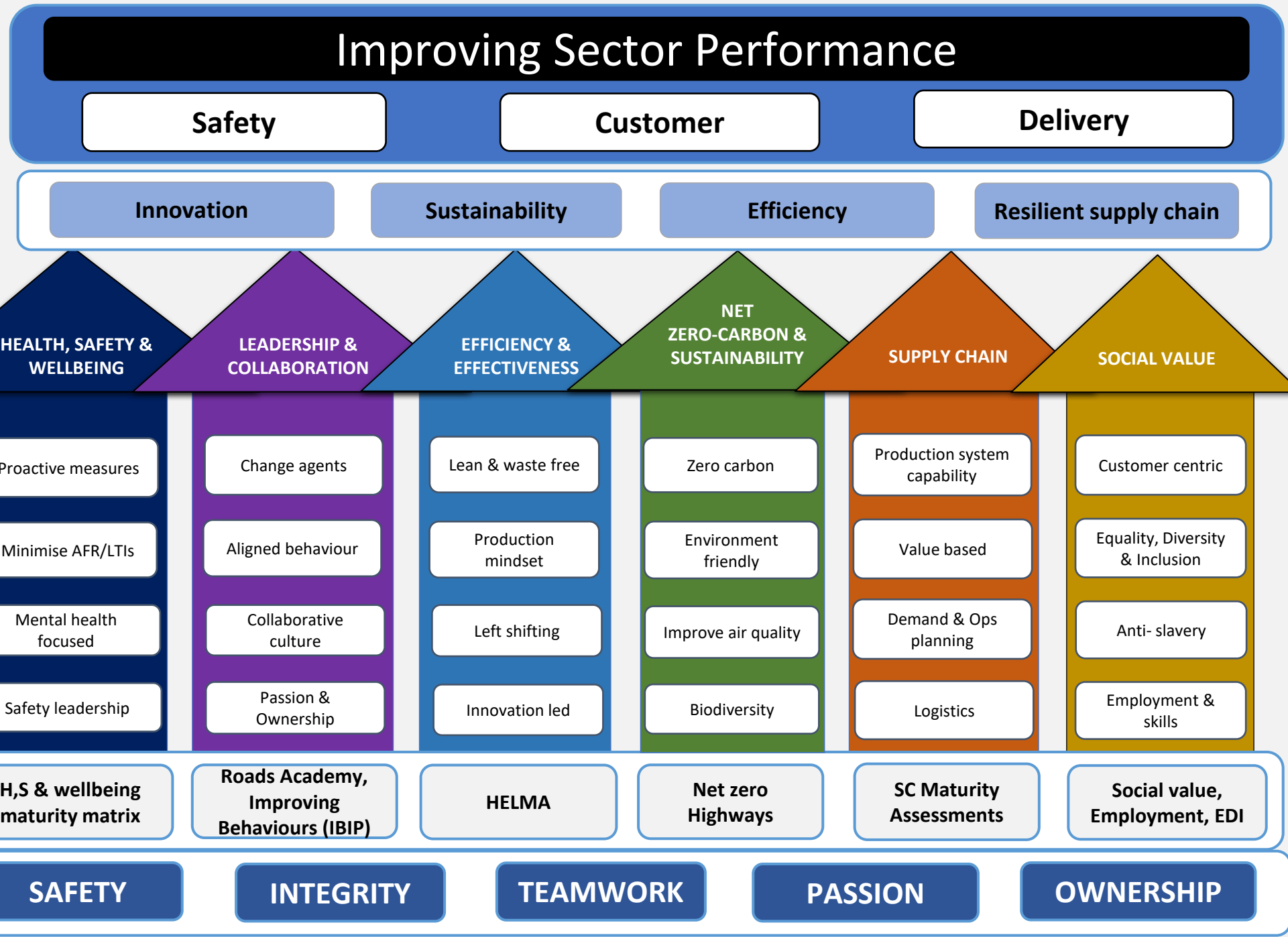
Delivering our imperatives

Maximise value to the sector, public & planet

To deliver excellence

Building on StART & CPF

Aligned with our values



SUPPLIER DEVELOPMENT SYSTEM

Working together to improve our performance against our six strategic priorities



Supplier assessment

Supplier benchmarks

Action planning

Online learning

Find out more [here](https://www.supplychainschool.co.uk/partners/national-highways/supplier-development-system/):

<https://www.supplychainschool.co.uk/partners/national-highways/supplier-development-system/>



Tim Jordan
Project Delivery Lead – Balfour Beatty

Faye Hodgkinson
Supply Chain Lead – Galliford Try



Andrew Wilson

Programmes Manager

Supply Chain Sustainability School

SUPPORT FOR SUPPLY CHAIN (VIA NATIONAL HIGHWAYS PARTNER PAGE)

A message from David O'Neil



<https://youtu.be/feCKoCwi6aM>

Intro Document

national highways

National Highways Supplier Development System - Introduction

At National Highways we are committed to working with highways suppliers to create supplier development approaches that drive better alignment, leadership, and collaboration. Our aim is to deliver better practices and performance across the whole enterprise of National Highways and highways suppliers. Our new Supplier Development System (SDS) is part of a broader suite of tools and collaborative approaches such as the Engagement Council, Roads Academy, and our strategic partnership with the Supply Chain Sustainability School. These provide consistent ways of priming and driving the transformation of the highways sector needed to meet current and future challenges including safety performance, transforming our relationships with customers, achieving net zero carbon and delivering social value.

The Supplier Development System alignment tool has been developed with our main contractors and other companies from our extended supply chain. It provides a simple and freely accessible way to understand and align with our strategic priorities. It enables you to benchmark your alignment and provides direction and support on how to develop your business to be ready for current and future challenges. This includes signposting to the broad range of learning and development resources freely provided to you from the School.

The alignment review tool provides a clear picture of what's important to us and sets out a clear pathway to enable you to develop your business. It is based around six strategic themes:

1. Health Safety & Wellbeing
2. Leadership and Collaboration
3. Efficiency and Effectiveness
4. Net Zero Carbon and Sustainability
5. Supply Chain
6. Social Value

Please note that this tool is aimed at helping you understand National Highways' priorities and helping you to develop and align your business to these. The review output is not used as part of any commercial or procurement processes. When using the tool please ensure you answer on behalf of your company, not yourself as an individual. Please also note that when you are picking the maturity statements, choose the one where your business has completed all the activities in the previous statements. If in doubt always choose the lower level to start with.

Once you have completed the review you will find that our system will have selected 10 learning resources based upon your answers that will act as a starter for you to better understand our priorities. Remember that the School has over 3,000 learning resources and feel free to browse these and use as you see appropriate.

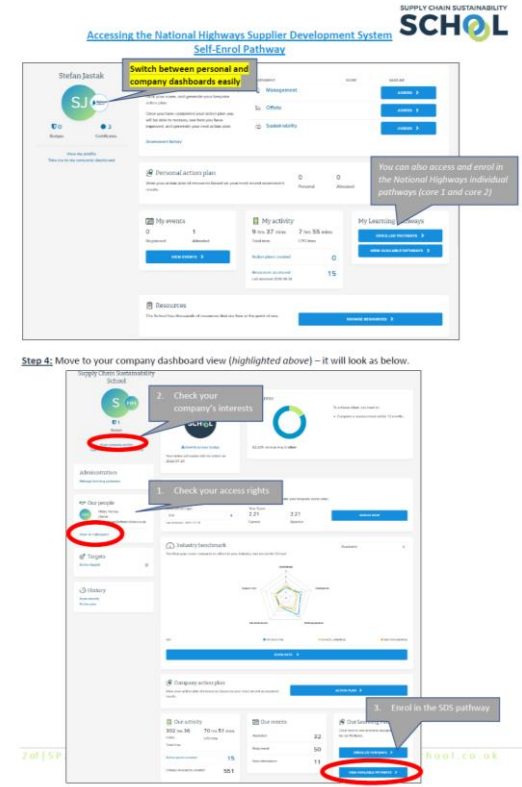
To complete this process, we will also ask you to complete your own **Action Plan** setting out the actions you will take next month, next quarter and over the next year to align your business more closely with National Highways key priorities. You can download the template Action Plan that National Highways wishes all suppliers to use from this learning pathway and then discuss it with the supply chain managers in the main contractors.

Should you have any questions about this process please feel free to contact becky@supplychainschool.co.uk

User Guides (Auto Enrol & Self Enrol)

SUPPLY CHAIN SUSTAINABILITY SCHOOL

Accessing the National Highways Supplier Development System Self-Enrol Pathway









Step 4: Move to your company dashboard view (highlighted above) – it will look as below.

1. Check your access rights
2. Check your company's interests
3. Enrol in the SDS pathway

NB – General Video Guidance: www.youtube.com/watch?v=tCnCOJkFqFs&t=9s

The Supplier Development System “Learning Pathway”

	<p>SUSTAINABILITY STRATEGY</p> <h3>National Highways - Supplier Development System</h3> <p>VIDEO</p> <p>BEGINNER REQUIRED</p> <p>⌚ 5 mins</p>	<input checked="" type="checkbox"/>
	<p>SUSTAINABILITY STRATEGY</p> <h3>National Highways Supplier Development System - Introduction</h3> <p>DOCUMENT / PRESENTATION</p> <p>BEGINNER REQUIRED</p> <p>⌚ 2 mins</p>	<input type="checkbox"/>
	<p>SUPPLY CHAIN MANAGEMENT</p> <h3>National Highways</h3> <p>TOOL</p> <p>BEGINNER REQUIRED</p> <p>⌚ 30 mins</p>	<input checked="" type="checkbox"/>
	<p>SUPPLY CHAIN MANAGEMENT</p> <h3>Download SDS Action Plan template</h3> <p>DOCUMENT / PRESENTATION</p> <p>INTERMEDIATE REQUIRED</p> <p>⌚ 30 mins</p>	<input checked="" type="checkbox"/>
	<p>SUPPLY CHAIN MANAGEMENT</p> <h3>National Highways SDS - Alignment Matrix</h3> <p>DOCUMENT / PRESENTATION</p> <p>INTERMEDIATE REQUIRED</p> <p>⌚ 30 mins</p>	<input checked="" type="checkbox"/>
	<p>SUPPLY CHAIN MANAGEMENT</p> <h3>Upload Action Plan</h3> <p>WEB LINK</p> <p>INTERMEDIATE REQUIRED</p> <p>⌚ 5 mins</p>	<input checked="" type="checkbox"/>


Go to Company Dashboard

SUPPLY CHAIN SUSTAINABILITY SCHOL

Home About Learn Markets Topics Partners Contact

EVENTS ANDREW LOG OUT


Action Sustainability


11 Badges

[View company profile](#)
[Take me to my personal dashboard](#)

Level

GOLD



[Download your badge](#)

Your status will expire with no action on: 2023-11-7

Progress

100% on your way to **gold**

To maintain **Gold**, you need to:

- Complete a re-assessment within 12 months
- Complete 10 resources in past 6 months

Administration

Search companies

- Site administration
- Issue certificate
- Upload FIR Survey
- FIR Report
- Manage learning pathways

Reporting

- Members
- Users
- Resources
- Resources Accessed (Internal)
- Priority Supplier Resources Accessed
- Company scores
- User scores
- Priority suppliers
- Supplying to

Company assessments

Complete your confidential company assessment, track your score, and generate your bespoke learning plan.

Assessment topic	Your Score	Current	Baseline
Digital	2.57	3.38	


Last assessed : 2022-11-7

[ASSESS NOW](#)

Industry benchmark

See how your score compares to others in your industry, and across the School.

Building Fabric & Internal Finishes



Digital FM Leadership Strategy Collaboration Innovation Digital construction Digital manufacture

13:15 03/07/2023

Select National Highways in Company Profile

The screenshot shows a web browser window with the following elements:

- Browser Address Bar:** `learn.supplychainschool.co.uk/local/tactionplans/company_profile.php?company_id=2874`
- Page Header:** "SUPPLY CHAIN SUSTAINABILITY SCHOL" logo and navigation links: Home, About, Learn, Markets, Topics, Partners, Contact. On the right, there are "EVENTS", a user profile for "ANDREW", and a "LOG OUT" button.
- Main Content Area:**
 - Company Profile:** "Action Sustainability" with logo, website `www.actionsustainability.com`, and company size "26-50". A "BACK TO DASHBOARD" button is present.
 - Contact Info:** Address: "2 Angel Square, Islington, EC1V 1NY England", Email: `wendy@actionsustainability.com`, Phone: `02076971977`. An "EDIT PROFILE" button is located below.
 - Topics:** A grid of icons for Sustainability, Procurement, People, Offsite, National Highways (highlighted in yellow), and Management. Below this are icons for Lean, FIR, and Digital.
 - Trade categories:** "Building Fabric & Internal Finishes", "Lifts & Escalators", and "M&E".
 - Markets:** "Construction".

The Windows taskbar at the bottom shows the time as 13:16 on 03/07/2023.

Check you are a Company Admin

Action Sustainability: View colleagues

← BACK TO DASHBOARD

MANAGE GROUPS INVITE COLLEAGUES UPLOAD CSV

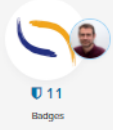
Colleagues Invited 12 Rejected Pending

Full name	Role	Email address	Date joined	Special interests	Last access	Groups	Edit
Wendy Carwardine	Partner Owner	wendy@actionsustainability.com	2017-10-17 21:16:05		2023-07-3 10:39	Test1	
Alfie Austyn	Partner Admin	alfie.austyn@supplychainschool.co.uk	2022-09-05 12:43:42		2023-07-3 12:12		
Alice Crowsley	Partner Admin	Alice.Crowsley@supplychainschool.co.uk	2023-05-09 10:13:06		2023-07-3 09:08		
Andrew Wilson	Partner Admin	andrew.wilson@supplychainschool.co.uk	2018-01-17 09:08:32	FIR Ambassador, Scottish Group	2023-07-3 13:17		
Anna Crowsley	Partner Admin	anna@actionsustainability.com	2022-07-06 13:47:11		2023-04-25 11:05		
Antoinette Irving	Partner Admin	antoinette@actionsustainability.com	2019-12-23 08:30:40	Choose	2023-07-3 10:05		
Aya Macahis	Partner Admin	aya@supplychainschool.co.uk	2021-04-22 11:57:06		2023-06-23 11:01		
Becky Bryant	Partner Admin	becky@actionsustainability.com	2016-07-05 09:32:20	Construction Group, Homes Group	2023-07-3 11:21	Test Group, London Office	
Billy Wilkinson	Partner Admin	billy@supplychainschool.co.uk	2021-05-24 11:36:58		2023-07-3 09:19		

13:17
03/07/2023

Company Dashboard – Find / Enrol in National Highways SDS Pathway

Action Sustainability




11 Badges

[View company profile](#)
[Take me to my personal dashboard](#)

Level


GOLD



[Download your badge](#)

Your status will expire with no action on: 2023-11-7

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- Complete a re-assessment within 12 months
- Complete 10 resources in past 6 months

Administration

Site administration
Issue certificate
Upload FIR Survey
FIR Report
Manage learning pathways

Company assessments

Complete your confidential company assessment, track your score, and generate your bespoke learning plan.

Assessment topic: **Digital**

Your Score: **2.57** (Current) vs **3.38** (Baseline)

Last assessed: 2022-11-7

[ASSESS NOW](#)

Reporting

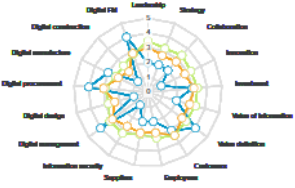
Members
Users
Resources
Resources Accessed (Internal)
Priority Supplier Resources Accessed
Company scores
User scores
Priority suppliers
Supplying to

Charts
Individuals
Companies
Partners
Priority suppliers
Priority suppliers summary
Supplying to

Industry benchmark

See how your score compares to others in your industry, and across the School.


Building Fabric & Internal Finishes



KEY: YOUR SCORE (blue), SCHOOL AVERAGE (green), SECTOR AVERAGE (orange)

[SHOW DATA](#)

Our people



Wendy Carwardine
Owner
wendy@actionsustainability.com

[View all colleagues](#)

Company learning plan

View your learning plan of resources based on your most recent assessment results.

[LEARNING PLAN](#)

Priority suppliers

Priority suppliers
Business units
Assessment badges

Our activity

4175 hrs 50 mins	1733 hrs 15 mins
Total time	CPD time
Learning plans created	109
Unique resources viewed	4635

Our events

Attended	378
Registered	697
Non-attendance	176

Our Learning Pathways

Click here to see activities assigned to you by our Partners.

[ENROLLED PATHWAYS](#)

[VIEW AVAILABLE PATHWAYS](#)

Targets

Active targets: 0

View the Pathway to progress through the steps

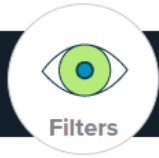
The screenshot shows a web browser window with the following content:

- Browser Tab:** Action Sustainability: Allocated L X
- Address Bar:** learn.supplychainschool.co.uk/local/t/actionplans/assessment_tools.php?id=2874
- Page Header:** SUPPLY CHAIN SUSTAINABILITY SCHOL. Navigation: Home, About, Learn, Markets, Topics, Partners, Contact. User: ANDREW, LOG OUT.
- Main Content:**
 - Section:** How does our organisation become a signatory?
 - Steps:**
 1. Complete all resources in the pathway, in the order in which they appear
 2. Sign up to the Charter by completing the last resource in the pathway, the Commitment Form
 3. Once you've completed all resources in the pathway and submitted your Commitment Form, you will have access to your Charter certificate and badge
 - Completion Info:** Date completed Monday, 12 July 2021 5:47 PM. This learning pathway is achieved when all resources marked required are complete.
 - Image:** National Highways Supplier Development System logo.
 - Text:** At National Highways we are committed to working with highways suppliers to create supplier development approaches that drive better alignment, leadership and collaboration. To enrol in this pathway please click on the "enrol" button beside this message and your organisation will gain access to the content via the learning pathways stored on your company account.
 - Warning:** NB: You need to be an administrator or owner of your company account with the School in order to enrol your business onto this pathway. Please contact your account administrator in order to be given these rights for your business. (company administrators can be found in the "view all colleagues" section of your corporate dashboard - click here to be taken to your corporate dashboard).
 - Instructions:** To complete the learning pathway once enrolled you will need to:
 - Login to your account
 - Click "take me to my company dashboard" to be transferred to your corporate account
 - Scroll down until you see "enrolled pathways" in the bottom right corner of your corporate account
 - Access the National Highways Supplier Development System learning pathway to view the activities you need to complete (all elements are hyperlinked)
 - Complete all the recommended resources
 - Guidance:** For additional guidance please see the screenshot guidance here or watch the explanatory video here.
 - Contact:** Should you have any questions about this process please feel free to contact becky@supplychainschool.co.uk
 - Completion Info:** Date completed Thursday, 21 October 2021 6:31 AM. This learning pathway is achieved when all resources marked required are complete.
- Buttons:** A blue button labeled "VIEW PATHWAY" with a right-pointing arrow.

Action Plan Template

National Highways: Action Plan		Priority	This month	This quarter	This year	Barriers to progress
<p>Reviewing your answers that you have submitted in the online tool, you need to prioritise the actions you need to take to move from left to right on the alignment matrix. Our advice is focus on certain key areas where you can have most impact and can drive change effectively.</p>		<p>1 = High 2 = Medium 3 = Low</p>				
#	Health, Safety & Wellbeing					
1	Effective leadership					
2	Capable people					
3	Clear expectations					
4	Engaged stakeholders					
5	A learning organisation					
	Leadership & collaboration					
6	Leadership					
7	Strategy					
8	Collaboration					
9	Value definition					
10	Behaviours					
	Efficiency & effectiveness					
11	Lean construction					
12	Digital construction					
13	Production mindset					
14	Quality					
15	BIM & Digital design					
	Supply chain					
16	Planning					
17	Sourcing					
18	Managing					
19	Developing					
20	Logistics					
	Net Zero Carbon & Sustainability					
21	Achieving net zero carbon					
22	Sustainability strategy					
23	Air quality					
24	Biodiversity					
	Social value					
25	Customer centric					
26	Social value					
27	Fairness, inclusion & respect					
28	Anti Slavery					
29	No skills gap					

SDS Results: Oct 2021 – July 2023



TOPIC: 1 OF 9

MARKET

TRADE

SIZE

REGIONS

APPLY

TOPIC : NATIONAL HIGHWAYS*

Company activity

4,213

Activities available



71,858

Resource views



178

Accounts accessing resources



120

Training sessions delivered



144

Attended a training session



11,801

Training hours delivered



19,818

E-learning modules completed



27,654

E-learning modules accessed



0

FIR training hours delivered



0

FIR ambassadors



0

FIR resource views



5774:02

E-learning hours completed



Q&A