

FOCUS 2025-6

To create Wales-specific content to provide Welsh SMEs and VCSEs with the skills to help them access more sales opportunities

The Wales Leadership Group will focus on supporting Welsh suppliers to win business through demonstrating competence and compliance.

- Learning pathways
 - To help SMEs understand the legislative framework in Wales and the other measures by which tenders will be judged, e.g. Social Value
 - communicating data with contracting authorities (financial accounts, resource planning etc.)
- Supplier Days
 - Working with Partners at their supplier days to deliver presentations about the benefits to SMEs of becoming School Members

Plus:

- Potential conference with Welsh Government
 - To help launch the guidance documentation around the new procurement legislation