

Challenges:

The biggest initial challenge for H&S Electrical Ltd was the absence of a sustainability policy. To address this, the company appointed Roger Taylor as Projects and Sustainability Manager, drawing on his 20 years' experience in delivering major projects with a strong sustainability and social value focus. The next challenge was to embed sustainability across the organisation, from staff education and monitoring progress, to electrifying the fleet, managing Scope 1, 2 and 3 emissions, and working towards Net Zero by 2040. Bringing suppliers and customers on this journey was equally vital, with supplier innovation recognised as central to building momentum. The company launched its first sustainability policy in June 2024, presenting to over 300 customers, suppliers and staff, marking a major milestone.

Impact:

The launch event was a major success, showcasing H&S Electrical Ltd's commitment to sustainability, social value and innovation. Suppliers were given a platform to present their own product innovations, helping the company promote sustainability while strengthening supply chain relationships. Internally, the event built momentum among staff, laying the groundwork for future engagement and education. Externally, it positioned H&S Electrical as a forward-thinking wholesaler actively investing in sustainability, enhancing its reputation and opening conversations with key stakeholders across the industry.

Value gained:

Engagement with the Supply Chain Sustainability School has reinforced H&S Electrical Ltd's commitment to sustainability. The business has found the assessment process valuable in understanding its starting point, and an action plan has now been developed for staff-wide implementation. E-learning modules are expected to support both staff development and the strengthening of company policy. The June 2024 event has been described internally as a "game-changing" decision, prompting discussions within AWEBS about introducing a sustainability, social value and innovation stamp of approval for suppliers. Membership of the School has provided both credibility and direction, helping the company stay ahead of competitors while changing staff perspectives and embedding sustainability into business practices.

Fact box



Company

H&S Electrical Ltd

No of employees

49

HQ

Trafford Park

Website

<https://hselec.co.uk/>

Main contact

Roger Taylor
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Services

H&S Electrical Ltd supplies a wide range of electrical and mechanical products to the electrical, mechanical and construction industries, alongside an extensive range of renewable items.

About

H&S Electrical Ltd is an independent electrical wholesaler established over 20 years ago. The business supplies small, medium and large contractors as well as colleges, housing associations and a wide variety of other outlets. H&S Electrical is a member of AWEBS, the largest independent buying group in the UK, which collectively makes it the third largest electrical distributor nationally. In recent months, the business has taken a forward-thinking approach, placing sustainability, innovation and policy at the centre of its future vision, demonstrated at a landmark event in June 2024.

H&S Electrical Ltd will continue to embed sustainability across the business, supported by a full training schedule for staff over the coming months. The company intends to further engage with the Supply Chain Sustainability School, with a particular focus on developing a structured programme to ensure progress is maintained, with full backing from leadership.